

## PACIFIC FINE ARTS FESTIVALS' NEWS...

● **APPLICATIONS:** All may be found on our website as "fill-able" PDF files if you don't wish to complete them by hand. Additionally, select event applications may also be found on Zapplication (not available for Specialty Pre-Packaged Food vendors). Refer to the "Artists & Crafters" page of our website, pacificfinearts.com, for more information.

- **MENLO SUMMERFEST:** This re-vamp of what was originally Connoisseurs' Marketplace was well received with bigger crowds over those in 2015. Thank you to all participants in the Summer Vibes contest (overall, \$1000.00 in awards were presented). This year's Menlo Summerfest's foundation is already being built upon to bring another great event to your summer calendar!
- **MERRY MAKERS ARTISAN FAIRE:** Our new December event was beautiful in a full-blown holiday setting with gorgeous arts and crafts. It took a leap of faith and a tremendous amount of work to pull off the organization in just a few short months and a lot of patience from our participants whom we profusely thank! Unfortunately, overall sales indicate that this is not an event appreciated by the public. We've listened and we won't be producing it again.
- **SAN RAMON ART & WIND:** The City of San Ramon is still deciding who will earn the contract for the event. We're choosing optimism and including it on our application in case you want to apply. We won't process the applications until the contract is confirmed in January.
- **NOTES:**
  - ❖ Both our June Montclair and our fall Menlo Park events will only span two-days—join us!
  - ❖ We are putting our Belmont and fall Montclair events on hiatus and won't be producing them this year.

## BRAVO! TAKE A BOW! TOP 5 SELLERS PER MEDIUM

### CERAMICS

Jo Remensperger	San Carlos Art & Wine
Anonymous	Los Altos Arts & Wine
Randy Pearsall	San Ramon Art & Wind
Lorinda Bechtel	Mt. View A la Carte & Art
Anonymous	Homewood July 22-24

### COLLAGE/MOSAICS

Richard Curtner	San Carlos Art & Wine
Richard Curtner	Los Altos Arts & Wine
Julia Embry & Paul Blaker	San Carlos Art & Wine
Julia Embry & Paul Blaker	San Ramon Art & Wind
Catherine & Ovie Cowles	Los Altos Arts & Wine

### FIBER DECORATIVE

Yan Inlow	Menlo Summerfest
Karel Hendee	Truckee
Yan Inlow	Los Altos Arts & Wine
Yan Inlow	San Carlos Art & Wine
Lawrence & Judith Romiti	Truckee

### FIBER WEARABLE/FUNCTIONAL

Steve & Linda Ripatti	San Carlos Art & Wine
Brian & Heather Gleser	San Ramon Art & Wind
Jodi Mullen & Oscar Bevilacqua	

	Los Altos Arts & Wine
Brian & Heather Gleser	Los Altos Arts & Wine
Brian & Heather Gleser	Mt. View A la Carte & Art

### GLASS/KALEIDOSCOPIES

Steve & Lawrence Sutti	Los Altos Arts & Wine
Jeff Price	Los Altos Arts & Wine
Julie & Dennis Johnson	Homewood July 1-3
Michael Barnett	Los Altos Arts & Wine
Gigi Erickson	Menlo Summerfest

### JEWELRY

Sasha Samuels	Menlo Summerfest
Francine Fiesel	Menlo Park (April)
Francine Fiesel	Los Altos Arts & Wine
Francine Fiesel	Menlo Summerfest

Francine Fiesel	Menlo Park (October)
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### KIDS' ACCESSORIES/TOYS

Susan & Ted Kienitz	San Carlos Art & Wine
Susan & Ted Kienitz	Menlo Summerfest
Doug Gold	San Carlos Art & Wine
Arlyne & Richard Julao	Menlo Summerfest
Peter Dziulak	Los Altos Arts & Wine

### LEATHER

Michael Barney	Los Altos Arts & Wine
Gary Watrous & Ronia Grillos	

	Mt. View A la Carte & Art
Gary Watrous & Ronia Grillos	Los Altos Arts & Wine
Richard LaFrenz	Los Altos Arts & Wine
Richard LaFrenz	San Carlos Art & Wine

### METAL

Greg Clark	Menlo Summerfest
Mary Beier	Los Altos Arts & Wine
Ray, Gina & Zack Wood	Los Altos Arts & Wine
Ray, Gina & Zack Wood	San Ramon Art & Wind
Ray, Gina & Zack Wood	San Carlos Art & Wine

### MISCELLANEOUS/MUSIC/PERSONAL CARE/FLOREAL/CANDLES/SPECIALTY FOOD

Richard McCall	Menlo Summerfest
Brian Moore	Mt. View A la Carte & Art
Connie & Dennis Olarte	Los Altos Arts & Wine
Lena Chin-Hash	Los Altos Arts & Wine
Steven Albaranes	Los Altos Arts & Wine

### MIXED MEDIA

Karen Hale	Menlo Park (April)
Erik Nelson	Los Altos Arts & Wine
Cindy Fox	San Carlos Art & Wine
Karen Hale	Los Altos Arts & Wine
Nicholas Vicknair	San Carlos Art & Wine

### PAINTING/ACRYLIC OR WATERCOLOR, DRAWING/PASTEL

Tom Marlatt	Los Altos Arts & Wine
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## THANKS TO OUR REGULARS...

We extend a huge "THANK YOU!" to these 16 artists and crafts people who participated in 10 or more events with Pacific Fine Arts Festivals. You are an important part of our Festivals and we appreciate your hard work, loyalty and trust!

- Cindy Ayala • Jack Durnford
- Gary Chappell • Erica Kriss
- Jerry & Joan Dubson
- Anna Pavlova • Karen LeGault
- Jeffrey Nelson • Nancy Templeton
- Rubina Coton • Richard McCall
- Ava Austin • Gayle Mayhew
- Arlyne & Richard Julao • Garry Moore
- Barbara & Joe Ramos

Juan Archuleta	Montclair (June)
Debbie Marie Arambula	Los Altos Arts & Wine
Rachel Shultz	Los Altos Arts & Wine
Linda Donohue	San Carlos Art & Wine

### PHOTOGRAPHY

Dennis Kohn	Mt. View A la Carte & Art
Dennis Kohn	Menlo Summerfest
Ian Ely	Los Altos Arts & Wine
Ian Ely	Menlo Summerfest
John Gavrilis	Menlo Summerfest

### PRINTMAKING/GRAPHICS/DIGITAL

Paul Nzalamba & Lungala Rubadiri	Menlo Summerfest
Paul Nzalamba & Lungala Rubadiri	Los Altos Arts & Wine
Paul Nzalamba & Lungala Rubadiri	Menlo Park (April)
Douglas Chalk & Eva Letts	San Carlos Art & Wine
Terry Steinke	Los Altos Arts & Wine

### SCULPTURE

Damien Jones	Los Altos Arts & Wine
Jeff Owen	Los Altos Arts & Wine
Andy Byrne	San Carlos Art & Wine
Andy Byrne	Menlo Summerfest
Steve Snyder	Los Altos Art & Wine

### WOOD

Steven Andersen	Menlo Summerfest
Nathan Vaughan	Los Altos Arts & Wine
Nathan Vaughan	Homewood (Aug 12-14)
Steven Andersen	San Ramon Art & Wind
Steven Andersen	Los Altos Arts & Wine

## THUMBS UP TO OUR TOP SELLERS OF 2016!

### TOP TEN SELLERS IN AN INDIVIDUAL SHOW

1. Greg Clark	Metal
2. Sasha Samuels	Jewelry
3. Francine Fiesel	Jewelry
4. Tom Marlatt	Painting
5. Steven Andersen	Wood
6. Nathan Vaughan	Wood
7. Yan Inlow	Fiber Decorative
8. Michael Barney	Leather
9. Dennis Kohn	Photography
10. Jerry & Joan Dubson	Jewelry

## GOODBYES SAID TO FRIENDS... Pacific Fine Arts Festivals honors these artists and crafters; we will miss them and wish their families our best.

- **ALBERT DEL NERO/Del Nero Gems** (we were notified January 2016) Working with Al at an event made us happy. He always had a ready smile, sweet personality and great stories sharing his love of tennis.
- **DENNIS JOHNSON/Shades of Gold** (July 2016) A fond art show memory I have is of buying a hummingbird from Dennis and Julie when I was a young girl. It was so busy but they took time with me as I carefully selected the perfect art piece. Professional and kind, these are a few of the ways Dennis will fondly be remembered.
- **JOHN MUIR REID/John Muir Reid Studios** (August 2016) We will miss our friend John—both his great painting talent and the fun we had, especially, in our reciprocated giving of a good ribbing.



## WE INCLUDE THE FOLLOWING TO HELP YOU CHOOSE...

The following information can help you decide what event might be a good location for your work. We give you these lists so that you can see for yourself the answers to questions many people ask us such as: "What is your best show?" or "What is your biggest show?" etc. They are arranged in descending order and remember, **although a Festival with many artists will gross more than a small Festival, that doesn't necessarily mean that each artist makes the most money at the large show.**

### Highest Total Sales

Show	# Spcs	# Artists
Los Altos Arts & Wine	287	235
San Carlos Art & Wine	291	247
Menlo Summerfest	215	168
Mountain View A la Carte & Art	239	189
San Ramon Art & Wind	144	122
Menlo Park (April)	61	60
Montclair (June)	49	48
Homewood (Aug 12-14)	47	42
Menlo Park (Sept 30-Oct 2)	44	44
Tahoe/Homewood (4th of July)	46	40
Montclair (Sept)	44	44
Mammoth Lakes	29	27
Tahoe City (Aug 26-28)	30	26
Tahoe City (Aug 19-21)	31	27
Tahoe/Homewood (July 22-24)	39	35
Tahoe/Truckee	47	42
Tahoe/Homewood (Sept 2-4)	24	22
Tahoe/Homewood (July 29-31)	23	20
West Portal [R]	29	29
Belmont [R]	23	23
Merry Makers Artisan Faire	40	37

(California Strawberry Festival and Half Moon Bay Art & Pumpkin Festival do not report sales.)

[R] RAIN


### Highest Average Per Artist Shows

Show	# Spcs	# Artists
Los Altos Arts & Wine	287	235
Menlo Summerfest	215	168
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[R] RAIN

## WELL DONE ON YOUR SUCCESS! TOP TWO SELLING ARTISTS PER SHOW

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|--|---|
| <b>Belmont</b><br>Barbara Ramos/Jewelry<br>Cindy Ayala/<br>Fiber Wearable                                | <b>Tahoe/Homewood (Aug 12-14)</b><br>Nathan Vaughan/Wood<br>Garry Moore/Photography             |
| <b>West Portal</b><br>Gary Chappell/Jewelry<br>Gayle Mayhew/Jewelry                                      | <b>Tahoe City (Aug 19-21)</b><br>Garry Moore/Photography<br>Gary Chappell/Jewelry               |
| <b>Menlo Park (April)</b><br>Francine Fiesel/Jewelry<br>Karen Hale/Mixed Media                           | <b>Tahoe City (Aug 26-28)</b><br>Gary Chappell/Jewelry<br>Richard McCall/Misc.                  |
| <b>Mountain View A la Carte &amp; Art</b><br>Dennis Kohn/Photography<br>Francine Fiesel/Jewelry          | <b>Tahoe/Homewood (Sept 2-4)</b><br>Garry Moore/Photography<br>Nathan Vaughan/Wood              |
| <b>San Ramon Art &amp; Wind</b><br>Steven Andersen/Wood<br><br>Brian & Heather Gleser/<br>Fiber Wearable | <b>Tahoe/Truckee</b><br>Karel Hendee/<br>Fiber Decorative<br>David & Teresa Levy/<br>Wood       |
| <b>Montclair (June)</b><br>Steven Andersen/Wood<br>Jeffrey Nelson/Wood                                   | <b>Montclair (Sept)</b><br>Neil & Vivian Blanck/<br>Jewelry<br>Francine Fiesel/Jewelry          |
| <b>Tahoe/Homewood (4th of July)</b><br>Nathan Vaughan/Wood<br>Brian Lane/Wood                            | <b>Menlo Park (Sept 30-Oct 2)</b><br>Francine Fiesel/Jewelry<br>Joan & Jerry Dubson/<br>Jewelry |
| <b>Los Altos Arts &amp; Wine</b><br>Francine Fiesel/Jewelry<br>Tom Marlatt/Painting                      | <b>San Carlos Art &amp; Wine</b><br>Jeffrey Nelson/Wood<br>Francine Fiesel/Jewelry              |
| <b>Menlo Summerfest</b><br>Greg Clark/Metal<br>Sasha Samuels/Jewelry                                     |   |
| <b>Tahoe/Homewood (July 22-24)</b><br>Julie & Dennis Johnson/<br>Glass<br>Anonymous/Ceramics             |            |
| <b>Tahoe/Homewood (July 29-31)</b><br>Garry Moore/Photography<br>Jeff Davison/Wood                       |   |
| <b>Mammoth Lakes</b><br>Vern & Dylan Clevenger/<br>Photography<br>Don Schimmel/Photography               |   |

### A NOTE FROM JUDY CUNNINGHAM

**November 2016**— Dear Art Show Friends,  
I so appreciate Dana and Troy letting me send you this annual "hello." I cannot believe it has been 16 years since my last show with you. I am doing well and love being near my family. I moved to be closer to my three grandchildren and it has been wonderful watching them grow up. However, as they have done that, they are moving away to college so things are changing. My oldest granddaughter, Libby, is a freshman at Stanford and is spending this fall semester in Australia. My other granddaughter,



Katie, is a freshman at MIT in Boston and my only grandson is a Junior in high school working towards his college choice. I spend my time traveling, playing Scrabble on line, leading my local Book Club and working with the local Democratic Club. I hope this year finds all of you well and having very successful shows in 2017. With very fond memories—**Judy Cunningham**

### WISHING YOU SAFE AND JOYOUS HOLIDAYS...

The spending public always seems to tighten its purse strings in an election year and this one proved to be no different; we are so glad we've all made it through! Sending our heartiest thanks for your participation in our events. William Arthur Ward wrote, "Gratitude can transform common days into thanksgivings, turn routine jobs into joy, and change ordinary opportunities into blessings." Although preparing for each weekend is hard work, being at the events is a lot of fun meeting new artists and catching up with old friends. Spending time with you "in the trenches" is a rewarding part of our lives. We are grateful for you and thank you for choosing to be a part of the Pacific Fine Arts Festivals team. Wishing you and your loved ones the best for the holiday season. **FIGHT ON! Dana and Troy Hale-Mounier**

